

**American Theater Organ Society
Budget Presentation - 2010/2011**

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INCOME	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Change
	2006/2007	2006/2007	2007/2008	2007/2008	2008/2009	2008/2009	2009/2010	2009/2010	2010/2011	Bud./Actual
Adult Seminars	-	-	-	-	-	5,600.00	-	-	-	-
Advertising	-	35,138.85	24,000	26,664.65	24,000	30,019.80	30,000	20,912.75	30,000	9,087.25
Archives	-	-	-	318,463.11	-	507.50	250	10.00	-	(10.00)
ATOS/Allen DVD Project	-	-	-	-	-	-	-	-	10,000	10,000.00
ATOS Calendar	-	867.50	4,500	790.00	360	205.00	100	402.00	250	(152.00)
Cedar Rapids Convention	-	19,047.17	-	20,336.15	10,000	27,564.16	10,000	17,963.96	15,000	(2,963.96)
Convention CDs	-	-	-	-	-	-	-	5,483.00	8,800	3,317.00
Dividend income	-	15,817.14	13,500	25,167.69	25,000	10,300.74	10,000	9,254.19	16,000	6,745.81
Donations	-	15,507.28	25,000	73,310.00	25,000	40,816.25	42,000	37,123.50	38,000	876.50
Interest	-	3,534.14	5,000	3,312.69	3,500	2,460.77	2,200	942.31	2,500	1,557.69
Mail Upgrade	-	3,230.00	3,500	4,025.00	3,500	2,915.00	2,900	2,335.00	300	(2,035.00)
Marketplace	-	3,283.85	4,500	2,056.35	2,500	1,078.41	1,000	2,200.95	3,540	1,339.05
Membership	-	163,013.01	145,000	149,455.00	150,000	133,241.05	140,500	138,225.22	135,000	(3,225.22)
Fishbowl	-	-	1,500	-	-	525.25	-	1,703.23	1,800	96.77
Scholarships	-	-	-	-	-	-	-	215.00	300	85.00
Summer Youth Camp	-	-	8,000	8,848.00	8,000	14,433.25	6,590	20,155.53	14,025	(6,130.53)
Technical Assistance Program	-	-	-	-	-	-	-	135.00	1,000	865.00
Urban Youth Program	-	-	-	-	-	-	-	125.00	1,000	875.00
Web advertising	-	-	-	-	-	-	12,000	4,450.00	4,450	-
Wurlitzer Book	-	33,899.96	30,000	16,940.35	17,000	8,264.50	6,000	7,620.00	4,500	(3,120.00)
Young Artists Competition	-	-	-	-	-	-	-	1,620.00	1,600	(20.00)
Investment appreciation	-	23,486.40	24,000	(32,138.23)	-	(125,225.66)	-	101,962.09	32,500	(69,462.09)
TOTAL INCOME	258,650	316,825.30	288,500	617,230.76	268,860	154,256.02	263,540	372,838.73	320,565	(52,273.73)

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EXPENSES	Budget 2006/2007	Actual 2006/2007	Budget 2007/2008	Actual 2007/2008	Budget 2008/2009	Actual 2008/2009	Budget 2009/2010	Actual 2009/2010	Budget 2010/2011	Change Bud./Actual
Administrative Expenses										
Presidents contract services	-	-	-	-	-	55,000.00	82,500	82,500.00	86,400	3,900.00
President's expenses								1,331.24	1,600	268.76
Administration	6,500	17,529.39	11,000	12,308.60	13,000	20,184.74	12,000	21,931.10	20,000	(1,931.10)
Support contract services	-	-	-	-	-	28,400.00	28,800	-	-	-
Exec. Secretary	33,000	36,054.28	38,000	37,750.83	42,000	7,406.14	8,060	4,543.83	7,092	2,548.17
Secretary service contract								29,300.00	29,600	300.00
Chairman expenses	2,000	1,751.69	1,775	4,778.73	4,000	2,076.94	1,434	1,524.59	1,828	303.41
Vice Chairman expenses	2,000	2,438.33	2,000	2,579.14	2,500	1,954.52	1,434	1,251.38	1,500	248.62
Secretary expenses	5,500	4,166.71	4,200	1,752.63	2,000	2,383.61	1,200	1,101.79	1,530	428.21
Treasurer expenses	4,500	2,085.74	2,500	1,839.25	2,300	2,726.04	1,634	2,202.83	1,900	(302.83)
Directors' expenses	16,000	13,969.76	25,000	16,938.22	20,000	16,179.33	12,006	9,442.97	15,000	5,557.03
Parliamentarian	-	133.64	150	1,268.85	1,000	1,459.00	734	823.46	-	(823.46)
Insurance (Liab & D&O)	-	-	-	-	-	-	2,000	2,876.00	2,876	-
Convention/Event expense									1,500	
Nominating	2,500	2,573.85	2,600	524.46	2,000	2,585.72	2,600	-	2,600	2,600.00
Special causes								1,225.00	-	(1,225.00)
Telephone								2,094.65	2,000	(94.65)
Depreciation	-	1,372.20	-	1,366.37	-	1,366.37	1,370	757.17	1,703	945.83
Administrative Exp.	72,000	82,075.59	87,225	81,107.08	88,800	141,722.41	155,772	162,906.01	177,129	12,722.99
Chapter Support										
ASCAP	1,000	616.02	650	557.72	650	636.88	650	688.71	700	11.29
Chapter relations	400	129.55	-	-	1,000	-	500	320.32	500	179.68
ATOS events	-	9,000.00	-	49,375.03	2,000	500.00	1,000	4,605.33	-	(4,605.33)
Emergency relief	-	-	-	-	-	1,450.00	-	-	-	-
Postage								65.35	75	9.65
Convention Coord.	3,700	2,327.81	3,000	2,708.92	3,000	2,026.29	2,000	1,200.95	1,500	299.05
Chapter Support	5,100	12,073.38	3,650	52,641.67	6,650	4,613.17	4,150	6,880.66	2,775	(4,105.66)
Development										
Fundraising	-	-	-	-	-	816.82	5,000	7,161.32	14,000	6,838.68
Internet radio	-	-	-	-	-	3,163.00	7,000	2,673.01	7,000	4,326.99
Public Relations	2,000	494.99	500	-	500	2,785.25	1,000	2,601.62	-	(2,601.62)
Strategic Planning									5,000	
Website	2,000	1,040.40	1,500	456.52	1,500	679.50	5,200	4,792.50	8,317	3,524.32
Development	4,000	1,535.39	2,000	456.52	2,000	7,444.57	18,200	17,228.45	34,317	12,088.37
Publications										
Journal	125,000	129,003.39	130,000	94,495.45	105,000	108,674.44	110,000	98,799.79	59,400	(39,399.79)
Journal service contract	-	-	-	-	-	-	-	-	49,000	49,000.00
Wurlitzer Book	4,000	16,179.98	2,000	8,456.93	2,000	1,431.43	500	987.22	500	(487.22)
Publications	129,000	145,183.37	132,000	102,952.38	107,000	110,105.87	110,500	99,787.01	108,900	9,112.99

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EXPENSES - Continued	Budget 2006/2007	Actual 2006/2007	Budget 2007/2008	Actual 1268 17/20	Budget 2008/2009	Actual 2008/2009	Budget 2009/2010	Change Bud./Actual	Budget 2009/2010	Change Bud./Actual
Mission Matters										
ATOS/Allen DVD project							4,537.00		7,500	2,963.00
Atlanta Fox/Turner Movies									3,000	
Convention CD's							203.91		6,680	6,476.09
Young Organist Competition	6,500	710.77	5,000	5,959.04	8,000	6,733.97	8,332	7,204.65	1,000	(6,204.65)
Adult organist competition	-	-	-	-	-	301.34	350	53.78	-	(53.78)
Marketplace	8,000	5,230.55	5,000	5,283.04	3,000	1,141.00	1,000	5,201.74	252	(4,949.74)
Youth Representative	2,000	437.55	500	2,357.01	2,000	2,473.29	1,834	1,456.16	1,600	143.84
Summer Youth Camp	5,000	-	10,000	18,993.22	19,000	17,071.16	12,525	14,317.81	14,025	(292.81)
Adult Seminars	-	-	-	-	-	8,450.79	-	-	-	-
Friends of the Wanamaker	-	-	-	-	-	-	10,000	9,200.00	-	(9,200.00)
Mission Matters	21,500	6,378.87	20,500	32,592.31	32,000	36,171.55	34,041	42,175.05	34,057	(11,118.05)
Preservation Endeavors										
Archives	10,000	10,204.57	11,000	16,637.21	16,000	22,331.44	14,500	-	-	-
Electronics Group	1,500	1,088.90	1,000	778.66	1,000	-	500	-	500	500.00
TPO Tech. Assist. Prgm.	1,000	-	-	-	-	-	500	-	6,126	6,126.20
Archival expenses	5,000	-	5,000	-	-	-	-	18,639.33	10,600	(8,039.33)
Preservation End's	18,200	11,293.47	17,000	17,415.87	17,000	22,331.44	15,500	18,639.33	17,226	(1,413.13)
Scholarships & Awards										
Awards & Recognition	250	84.75	100	1,118.77	1,500	1,256.65	1,000	568.43	1,000	431.57
Scholarships	5,500	2,505.00	4,500	6,380.00	7,000	6,750.00	7,000	5,150.00	4,450	(700.00)
Tech. Awards & Scholarships	300	-	60	-	500	-	400	-	-	-
Urban Youth	1,000	250.00	250	-	250	250.00	200	-	1,000	1,000.00
Literary prize	1,000	-	1,000	1,000.00	1,000	-	-	-	-	-
Scholarships & Awards	8,850	2,839.75	5,910	8,498.77	10,250	8,256.65	8,600	5,718.43	6,450	731.57
TOTAL EXPENSES	258,650	261,379.82	268,285	295,664.60	263,700	330,645.66	346,763	353,334.94	380,854	18,019.08
Net Oper. Surplus or (Deficit)	-	55,445.48	20,215	321,566.16	5,160	(176,389.64)	(83,223)	19,503.79	(60,289)	(70,292.81)
Other Income or Expense										
Special Estate Gifts	-	-	-	-	-	-	910,000.00		-	(910,000.00)
Transfer to Endowment Fund							(600,000.00)			
Transfer to GW Fund							(20,000.00)			
Net Other Items	-	-	-	-	-	-	290,000.00		-	(910,000.00)
Net Surplus or (Deficit)	-	55,445.48	20,215	321,566.16	5,160	(176,389.64)	(83,223)	309,503.79	(60,289)	(980,292.81)

Unrestricted Investments Assets at beginning of the year

306,908

598,109

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Endowment Fund										
	Budget 2006/2007	Actual 2006/2007	Budget 2007/2008	Actual 2007/2008	Budget 2008/2009	Actual 2008/2009	Budget 2009/2010	Actual 2009/2010	Budget 2010/2011	Change Bud./Actual
Endowment Fund Income										
Gifts Received	-	10,817.72	-	23,958.00	-	4,321.00	-	2,425.00	2,500.00	75.00
Transfer from Smithsonian					-	26,246.58		-		-
Investment earnings	-	12,178.87	12,000.00	8,710.80	-	(15,233.53)	8,000.00	16,251.52	35,000.00	18,748.48
Investment value change	-	2,932.49	-	(10,844.87)	-	(10,203.06)	-	27,696.71	1,000.00	(26,696.71)
Transfer from Unrestricted	-	-	-	-	-	-	-	600,000.00	-	(600,000.00)
Total income	-	25,929.08	12,000.00	21,823.93	-	5,130.99	8,000.00	646,373.23	38,500.00	(607,873.23)
Endowment Fund disbursements										
Fund disbursements	100.00	28.98	-	-	-	14,975.00	-	-	-	-
Fund awards	-	6,500.00	6,500.00	4,000.00	-	-	-	4,610.80	14,626.37	10,015.57
Total disbursements	100.00	6,528.98	6,500.00	4,000.00	-	14,975.00	-	4,610.80	14,626.37	10,015.57
Net Change to Endowment Fund E	(100.00)	19,400.10	5,500.00	17,823.93	-	(9,844.01)	8,000.00	641,762.43	23,873.63	(617,888.80)

Endowment Fund Assets at the beginning of the year **197,474** **836,497**

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George Wright Fellowship Fund										
	Budget 2006/2007	Actual 2006/2007	Budget 2007/2008	Actual 2007/2008	Budget 2008/2009	Actual 2008/2009	Budget 2009/2010	Actual 2009/2010	Budget 2010/2011	Change Bud./Actual
GW Fellowship Fund Income										
Gifts Received	-	120.00	-	360.00	-	1,355.00	-	120.00	100.00	(20.00)
Investment earnings	-	948.44	1,000.00	784.71	-	830.78	575.00	309.97	1,700.00	1,390.03
Investment value change								11.96		(11.96)
Transfer from Unrestricted	-	-	-	-	-	-	-	20,000.00	-	(20,000.00)
Total income	-	1,068.44	1,000.00	1,144.71	-	2,185.78	575.00	20,441.93	1,800.00	(18,641.93)
GW Fellowship Fund disbursements										
Fund expenses	-	-	-	-	-	787.43	2,816.00		-	-
Fund awards	-	878.84	1,000.00	-	-	-	-	2,213.25	1,700.00	(513.25)
Total disbursements	-	878.84	1,000.00	-	-	787.43	2,816.00	2,213.25	1,700.00	(513.25)
Net Change to Endowment Fund E	-	189.60	-	1,144.71	-	1,398.35	(2,241.00)	18,228.68	100.00	(18,128.68)

George Wright Fellowship Fund Assets at the beginning of the year **28,886** **46,306**

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Smithsonian Fund									
	Budget 2006/2007	Actual 2006/2007	Budget 2007/2008	Actual 2007/2008	Budget 2008/2009	Actual 2008/2009	Budget 2009/2010	Actual 2009/2010	Budget 2010/2011
Smithsonian Fund Income									
Investment earnings	-	3,286.66	-	2,848.10	-	58.52	-		-
Investment value change	-	6,312.98	-	-	-	-	-		-
Total income	-	9,599.64	-	2,848.10	-	58.52	-		-
Smithsonian Fund disbursements									
Transfer to Endowment	-	-	-	-	-	26,246.58	-		-
Fund awards	-	-	1,000.00	118,555.12	-	-	-		-
Total disbursements	-	-	1,000.00	118,555.12	-	26,246.58	-		-
Net Change to Endowment Fund E	-	9,599.64	(1,000.00)	(115,707.02)	-	(26,188.06)	-		-