

	A	B	C	D	E
1	American Theatre Organ Society				
2	2013 - 2014 ACTUAL REVENUES/EXPENSES				
3	vs 2014 - 2015 APPROVED BUDGET				
4		1/6/15			
5	Description	2013-2014 Actual	2014-2015 Approved Budget	PROPOSED	Notes
6					
7	Revenue				
8	Membership Dues	\$ 122,533.31	\$ 125,000.00	\$ 125,000.00	
9	Donations--Unrestricted	\$ 37,105.00	\$ 45,085.00	\$ 85,000.00	
10	OU Graduate Assistants Donations	\$ 62.50			
11	Summer Youth Adventure Donations	\$ 15,525.00	\$ 7,500.00	\$ 7,500.00	
12	Summer Youth Adventure Tuition	\$ 2,950.00	\$ 4,500.00	\$ 3,000.00	Based on Actual
13	Young Theatre Organist Competition Donations	\$ 2,283.00	\$ 1,500.00	\$ 2,300.00	Based on Actual
14	International Youth Silent Film Festival Donations	\$ 2,850.00			
15	Technical Experience Donations	\$ 1,210.00		\$ 1,200.00	Based on Actual
16	Technical Experience Tuition	\$ 6,690.00	\$ 3,000.00	\$ 6,600.00	Based on Actual
17	Technical Experience Video	\$ 100.00			
18	Scholarship Donations	\$ 1,200.00	\$ 1,000.00	\$ 1,200.00	Based on Actual
19	Marketplace Sales From Inventory	\$ 20,374.28	\$ 14,000.00	\$ 20,000.00	Based on Actual
20	Theatre Organ Journal Advertising	\$ 3,435.75	\$ 3,000.00	\$ 3,400.00	Based on Actual
21	Previous Year Convention Revenue Share (40%)	\$ 14,151.65	\$ 10,000.00	\$ 13,566.60	Based on Actual
22	Web Radio Advertising/Donations	\$ 867.50			
23	Web Site Test Payments	\$ 3.11			
24	Convention Advance Repayment	\$ -	\$ 10,000.00	\$ -	
25					
26	Total Revenue	\$ 231,341.10	\$ 224,585.00	\$ 268,766.60	
27					
28					
29	Expenses:				
30	Administration:				
31	CPA Firm, Bookkeeping Service, Financial Review	\$ 13,114.15	\$ 9,000.00	\$ 9,000.00	
32	Bank Fees	\$ 8,733.27	\$ 8,000.00	\$ 8,000.00	
33	Legal fees				
34	Board Election 2013	\$ 3,387.42			
35	Board Election 2014	\$ 2,663.02			
36	Board Election 2015		\$ 2,130.00	\$ 2,130.00	
37	E-Mail Blasts	\$ 400.00	\$ 360.00	\$ 360.00	
38	Historian	\$ 227.50			
39	Postage	\$ 312.46	\$ 212.00	\$ 212.00	
40	Printing	\$ 1,115.69		\$ 893.00	
41	Taxes & Government Fees	\$ 190.00	\$ 190.00	\$ 190.00	
42	Board/Staff Teleconferences	\$ 280.80	\$ 225.00	\$ 225.00	
43	Total Administration	\$ 30,424.31	\$ 20,117.00	\$ 20,117.00	
44					
45	Donation - Saenger Theatre	\$ 1,000.00			
46					
47	ASCAP	\$ 246.07	\$ 600.00	\$ 600.00	
48					
49	Commercial insurance	\$ 4,809.00	\$ 5,000.00	\$ 5,000.00	
50					
51	Membership:				
52	Membership Secretary Contract	\$ 24,000.00	\$ 19,200.00	\$ 22,200.00	Approved
53	Credit Card Charges	\$ 2,395.11	\$ 2,900.00	\$ 2,900.00	
54	Software Development	\$ 5,000.00			
55	Postage	\$ 789.51	\$ 400.00	\$ 400.00	
56	Printing	\$ 3,078.00	\$ 1,500.00	\$ 1,500.00	
57	Membership Dues Refunds	\$ 140.00			
58	Telephone & Internet	\$ 723.16	\$ 1,200.00	\$ 1,200.00	
59	Post Office Box Rental	\$ 78.00			
60	Office Supplies	\$ 514.52	\$ 412.00	\$ 412.00	
61	Total Membership	\$ 36,718.30	\$ 25,612.00	\$ 28,612.00	
62					
63	President/CE				
64	Service Contract	\$ 79,999.92	\$ 64,000.00	\$ 74,666.64	Approved
65	Office Supplies/Postage	\$ 192.43			
66	Total President/CE	\$ 80,192.35	\$ 64,000.00	\$ 74,666.64	
67					
68	Chairman of the Board				
69	Memorial Gift	\$ 89.00			
70	Total Chairman of the Board	\$ 89.00	\$ 80.00	\$ 80.00	
71					

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72	Secretary		\$ 80.00	\$ 80.00	
73					
74	Treasurer				
75	Office Supplies/FAX	\$ 698.29	\$ 1,744.00	\$ 1,744.00	
76	Mileage	\$ 158.20			
77	Postage	\$ 384.28	\$ 400.00	\$ 400.00	
78	Total Treasurer	\$ 1,240.77	\$ 2,144.00	\$ 2,144.00	
79					
80	Vice-Chairman				
81					
82	Youth Representative		\$ 306.00	\$ 306.00	
83					
84	Awards & Recognition	\$ 667.66	\$ 800.00	\$ 800.00	
85					
86	Fundraising Letter		\$ 2,400.00	\$ 3,690.33	Approved
87					
88	OU Archive/Library Personnel (2 @ \$11,000 ea.)	\$ 21,272.00	\$ 22,000.00	\$ 22,000.00	
89			\$ -		
90	International Youth Silent Film Festival	\$ 1,500.00			
91					
92	Marketplace				
93	Inventory Purchases		\$ 400.00	\$ 400.00	
94	Convention CD Production	\$ 9,337.80	\$ 6,000.00	\$ 6,000.00	
95	Postage	\$ 2,272.18		\$ 2,200.00	
96	Credit Card/Banking Fees	\$ 595.58	\$ 450.00	\$ 600.00	
97	Office Supplies	\$ 531.37		\$ 500.00	
98	Mileage Reimbursement	\$ 228.94		\$ 200.00	
99	Customer Refunds	\$ 8.00			
100	Returned Check Fee	\$ 9.00			
101	Wurlitzer Book Shipment	\$ 758.52		\$ 650.00	
102	Total Marketplace	\$ 13,741.39	\$ 6,850.00	\$ 10,550.00	
103					
104	Membership Good Faith Financial Review		\$ 3,500.00	\$ 3,500.00	
105					
106	Mid-Year Board Meeting				
107	Lodging	\$ 2,490.17			
108	Transportation	\$ 4,748.92			
109	Physically Challenged Assistance	\$ 40.00	\$ -		
110	Total Mid-Year Board Meeting	\$ 7,279.09			
111					
112	Annual Convention & Annual Board Meeting				
113	Advance	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
114	Board Meeting Lodging	\$ 8,687.49	\$ 6,240.00	\$ 6,240.00	
115	Physically Challenged Assistance	\$ 600.00			
116	Board Meeting Travel	\$ 6,470.47	\$ 6,000.00	\$ 6,000.00	
117	Audio/Video Expenses		\$ 960.00	\$ 960.00	
118	Board Meeting Room Rental				
119	2014 Convention Review	\$ 535.00			
120	Postage/Shipping/Misc. Printing	\$ 25.90	\$ 160.00	\$ 30.00	Reduction
121	Total Annual Convention/Annual Bd. Mtng.	\$ 26,318.86	\$ 23,360.00	\$ 23,230.00	
122					
123	Retreat Advance				
124					
125	Retreat Expenses		\$ 35,000.00	\$ 28,737.19	Reduction
126					
127	Scholarships	\$ 4,150.00	\$ 3,320.00	\$ 3,320.00	
128					
129	Summer Youth Adventure	\$ 1,154.20	\$ 19,706.00	\$ 25,723.98	2013/2014 Carry-Over
130					
131	Technical Experience	\$ 5,865.08	\$ 4,000.00	\$ 4,000.00	
132					
133	Technical DVD	\$ 680.60	\$ 3,200.00	\$ 3,200.00	
134					
135	Theatre Organ Journal				
136	Salaries (2 @ \$12,000)	\$ 24,000.00	\$ 24,000.00	\$ 24,000.00	
137	Advertising commissions				
138	Convention expenses	\$ 3,539.11			
139	Journal design contract	\$ 22,200.00			
140	Postage	\$ 18,295.60			
141	Printing	\$ 28,846.60			
142	Travel				
143	Total Theatre Organ Journal	\$ 96,881.31	\$ 83,800.00	\$ 83,800.00	

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144					
145	Web Site				
146	Design		\$ 400.00	\$ 400.00	
147	Test Payments	\$ 3.11			
148	Web Hosting	\$ 1,925.70	\$ 2,150.00	\$ 2,150.00	
149	Webmaster Contract Fee	\$ 11,000.00	\$ 9,600.00	\$ 7,400.00	Reduction
150	Total Web Site	\$ 12,928.81	\$ 12,150.00	\$ 9,950.00	
151					
152	Web Radio	\$ 314.46	\$ 251.00	\$ 251.00	
153					
154	Young Theatre Organist Competition	\$ 3,415.17	\$ 4,480.00	\$ 2,180.00	Reduction
155					
156	Total Expenses	\$ 350,573.97	\$ 343,649.00	\$ 356,537.81	
157					
158	Net Revenue (loss)	\$ (119,232.87)	\$ (119,064.00)	\$ (87,771.21)	
159					